## 3Q22 Business Results

October． 2022

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## Disclaimer

1. The consolidated financial information of KB Financial Group Inc. (the "Group") presented herein is based on the Korean International Financial Reporting Standards(K-IFRS). It is currently being reviewed by the Group's independent auditor, and accordingly, is subject to change.
2. As KB Insurance and KB Capital became wholly-owned subsidiaries of the Group as of July 7, 2017, the financial results of KB Insurance and KB Capital have been fully consolidated in the Group's financial statements since 3Q17.
3. As Prudential Life Insurance became wholly-owned subsidiary of the Group as of August 31, 2020, the financial results have been fully consolidated in the Group's financial statements since September, 2020.
4. From 3Q21, the Group applied accounting policy in accordance the International Financial Reporting Interpretation Committee(IFRIC) agenda decision over K-IFRS No.1019(Employee benefits). However, please note that the financial information for the past period contained herein has not been restated retrospectively.
5. From 1Q22, certain interest expense portion out of the provisioning for insurance policy reserves, which used to be accounted under Other Operating Profit, has been reclassified as interest expenses under Net Interest Income for more practically-meaningful presentation of financial information. Note that consolidated financial results contained herein have been restated retrospectively for better comparison.
6. Total may not sum due to rounding.

## 3Q22 Financial Highlights _Overview

## Group Profitability Overview

| bn won, \% | $\begin{array}{r} 3 \mathrm{Q} 22 \\ \text { (Cumultive) } \\ \hline \end{array}$ | $\begin{array}{r} 3 Q 21 \\ \text { (Cumulative) } \\ \hline \end{array}$ | YoY | 3Q22 | 2Q22 | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | 8,339.2 | 7,008.9 | 19.0 | 2,897.4 | 2,793.8 | 3.7 |
| Net Fee \& Commission Income | 2,603.7 | 2,743.9 | -5.1 | 813.8 | 874.9 | -7.0 |
| Other Operating Profit | 113.3 | 1,109.3 | -89.8 | -64.2 | 16.8 | N.A. |
| Gross Operating Income | 11,056.2 | 10,862.1 | 1.8 | 3,647.0 | 3,685.5 | -1.0 |
| G\&A Expenses | 5,180.1 | 5,057.5 | 2.4 | 1,734.2 | 1,754.1 | -1.1 |
| Provision for Credit Losses | 775.2 | 596.5 | 30.0 | 313.9 | 331.2 | -5.2 |
| Net Operating Profit | 5,100.9 | 5,208.1 | -2.1 | 1,598.9 | 1,600.2 | -0.1 |
| Net Non-Operating Profit | 312.5 | 28.3 | 1,004.2 | 113.1 | 191.8 | -41.0 |
| Profit for the Period | 4,035.7 | 3,798.3 | 6.3 | 1,263.6 | 1,308.0 | -3.4 |
| Profit attributable to controlling interests | 4,027.9 | 3,772.4 | 6.8 | 1,271.3 | 1,303.5 | -2.5 |

- Group Net Profit Trend ${ }^{11}$ (bn won)


Note 1) Based on profit attributable to controlling interests

## Highlights

## Net Profit for 3Q22

$$
\begin{gathered}
1,271.3 \mathrm{bn} \\
(-2.5 \% \mathrm{QoQ})
\end{gathered}
$$

Slightly decreased QoQ due to base effect of large-scale one-off gains from KB Insurance property disposal in addition to weak insurance business income

## Cumulative Gross Operating Income

 for 3Q22
## 11,056.2bn <br> (+1.8\% YoY)

Even under unfavorable non-interest income business environment, marked over W11tn thanks to solid asset growth and strong NIM expansion

Cumulative Credit Cost for 3Q22

$$
0.24 \%
$$

3Q22 cumulative CCR well-managed at $0.24 \%$ even including additional provisions in Q2. CCRs, on a recurring basis, have remained stable at low 20bp level since COVID19 Pandemic

## Cumulative Net Profit for 3Q22

4,027.9bn
(+6.8\% YoY)
Increased 6.8\% YoY driven by solid interest income growth and prudent cost management despite contraction of fee income and losses related to capital market

Cumulative G\&A Expenses for 3Q22

$$
\underset{(+2.4 \% \mathrm{YoY})}{5,180.1_{\mathrm{bn}}}
$$

Despite increasing digitalization costs, wellmanaged by inching up only $2.4 \%$ YoY, which demonstrates visible outcomes of the groupwide cost control efforts

NPL Coverage Ratio for 3Q22

$$
\begin{gathered}
219.7 \% \\
\text { (Bank 252.2\%) }
\end{gathered}
$$

Group and Bank's NPL Coverage Ratios marked $219.7 \%, 252.2 \%$ respectively as of the end of September, which demonstrate industry-highest level of capability to absorb losses from credit risk

## 3Q22 Financial Highlights _Key Financial Indicators (1)

Group Profitability (\%)

$=$ ROA $-0-$ ROE $\cdots \cdots$ ROE (excl. non-recurring items)

Maintained profitability under unfavorable market condition

- 3Q22 cumulative Group ROA and ROE marked $0.78 \%$, $12.11 \%$, respectively
- Despite contraction of fee income and losses related to capital market, maintained solid profitability thanks to interest income growth and cost management
- Enhance profitability by strengthening non-interest business and cost efficiency
* ROE: Based on Return on Common Equity, which represents profitability of common equity

Loans in Won Growth (tr won, \%)


Modest loan growth mostly driven by corporates

- Loans in Won of the bank grew 3.1\% YTD and 1.9\% QoQ, amounting to W329tn as of the end of 3 Q 22
- Household Loans decreased 2.6\% YTD due to regulations and rising rate burden, but relatively got stabilized in Q3 largely backed by recovery of jeonse loans
- Corporate loans increased 4.0\% QoQ mostly driven by large corporations while SME continued its steady growth


Continued NIM expansion led by key rate hikes

- Group NIM and Bank NIM continued to expand to $1.98 \%, 1.76 \%$, respectively, in 3Q22
- 3Q22 Bank NIM rose 3bp QoQ led by asset repricing effect from rate hikes, but the expansion got slightly weaker than previous quarters due to increasing funding costs
- 3Q22 Group NIM rose 2bp only QoQ due to rising cost of funding in card business

Group Cost Efficiency(CIR) (\%)


## Visible enhancement trend of cost efficiency

- 3Q22 cumulative CIR recorded 46.9\% and continued its downward trend backed by increasing core income and cost management effort
- 3Q22 CIR, excluding non-recurring items such as digitalization costs, marked 45.7\%
- Cost efficiency is expected to improve further to low-to-mid 40\% in the mid to long-term perspective

Credit Cost Ratio(CCR) (\%)


## Stable credit cost

 even against macro headwinds- 3Q22 cumulative CCR marked low at $0.24 \%$ even against macro headwinds
- Recent three years credit costs, on a recurring basis, remained stable at low 20bp level even shocked by severe stress such as COVID19 pandemic and rapidly -rising interest rates
- Maintain conservative asset quality control and preemptive risk management against possible economic recession and rising credit risks

Group BIS Ratio (Baselli, \%)


## Solid capital buffer against macro uncertainty

- 3Q22 Group BIS and CET1 ratios are expected to record $15.42 \%$ and $12.60 \%$, which demonstrate solid capital buffer against macro uncertainty
- Declined QoQ as RWA increased due to corporatedriven loan growth and overseas asset increase, while AOCI decreased due to valuation losses
- 3Q22 Bank BIS and CET1 ratios are expected to mark $16.80 \%$ and $13.93 \%$, respectively


## ||. Financial Analysis _Net Interest Income

## Group Net Interest Income

| bn won, \% | $\begin{array}{r} 3 \mathrm{Q} 22 \\ \text { (Cumulative) } \\ \hline \end{array}$ | $\begin{array}{r} 3 \mathrm{Q} 21 \\ \text { (Cumultive) } \\ \hline \end{array}$ | YoY | 3Q22 | 2Q22 | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income | 14,377.1 | 11,136.7 | 29.1 | 5,372.2 | 4,695.2 | 14.4 |
| Loans | 11,988.3 | 9,341.7 | 28.3 | 4,472.5 | 3,916.7 | 14.2 |
| Financial Investments | 2,056.8 | 1,567.9 | 31.2 | 775.0 | 670.4 | 15.6 |
| Others | 332.0 | 227.1 | 46.2 | 124.7 | 108.1 | 15.4 |
| Interest Expense | 6,037.9 | 4,127.8 | 46.3 | 2,474.8 | 1,901.4 | 30.2 |
| Deposits | 2,685.3 | 1,602.3 | 67.6 | 1,151.8 | 824.3 | 39.7 |
| Debts \& Debentures | 1,895.0 | 1,221.4 | 55.1 | 795.4 | 595.1 | 33.7 |
| Others | 1,457.6 | 1,304.1 | 11.8 | 527.6 | 482.0 | 9.5 |
| Net Interest Income | 8,339.2 | 7,008.9 | 19.0 | 2,897.4 | 2,793.8 | 3.7 |

Net Interest Income (bn won)


Note) Based on each subsidiary's Net Interest Income on the financial statements for group reporting

Loan Growth (tn won, \%)


NIM (\%)


## |||. Financial Analysis _Net Non-Interest Income

## Group Net Non-Interest Income

| bn won, \% | $\begin{array}{r} 3 \mathrm{Q} 22 \\ \text { (Cumulative) } \\ \hline \end{array}$ | $\begin{array}{r} 3 \mathrm{Q} 21 \\ \text { (Cumulative) } \\ \hline \end{array}$ | YoY | 3Q22 | 2Q22 | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Fee \& Commission Income | 2,603.7 | 2,743.9 | -5.1 | 813.8 | 874.9 | -7.0 |
| Credit Card Fees | 527.1 | 507.1 | 3.9 | 161.2 | 190.5 | -15.4 |
| Trusts | 359.8 | 451.8 | -20.4 | 119.3 | 115.1 | 3.6 |
| Agent Activity Fees (Incl. Bancassurance) | 162.8 | 159.3 | 2.2 | 72.0 | 46.9 | 53.5 |
| Represent Securities (Incl. ITC Products) | 99.4 | 139.1 | -28.5 | 32.7 | 34.9 | -6.3 |
| Banking Activity Fees | 135.5 | 133.7 | 1.3 | 45.8 | 45.5 | 0.7 |
| Securities Business | 524.8 | 704.8 | -25.5 | 125.1 | 181.2 | -31.0 |
| Others | 794.3 | 648.1 | 22.6 | 257.7 | 260.8 | -1.2 |
| Other Operating Income | 113.3 | 1,109.3 | -89.8 | -64.2 | 16.8 | N.A. |
| Net Non-Interest Income | 2,717.0 | 3,853.2 | -29.5 | 749.6 | 891.7 | -15.9 |

- Net Fee \& Commission Income (bn won)


Note) Based on each subsidiary's Net Fee \& Commission Income on the financial statements for group reporting

Fee Income Contribution (Cumulative)



Note) Based on simple arithmetic sum of each subsidiary's Net Fee \& Commission Income on the financial statements for group reporting

## |||. Financial Analysis _ c\&A Expenses \& Provision for Credit Losses

Group G\&A Expenses

| bn won, \% | 3Q22 <br> (Cumulative) | 3Q21 <br> (Cumulative) | YoY | 3Q22 | 2Q22 | QoQ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Employee Benefits | $3,214.4$ | $3,252.6$ | -1.2 | $1,060.6$ | $1,064.7$ | -0.4 |
| Depreciation \& Amortization | 642.1 | 621.1 | 3.4 | 222.1 | 213.4 | 4.1 |
| Administrative Expenses | $1,125.8$ | $1,003.3$ | 12.2 | 393.8 | 396.2 | -0.6 |
| Others | 197.8 | 180.5 | 9.6 | 57.7 | 79.8 | -27.7 |
| G\&A Expenses | $5,180.1$ | $5,057.5$ | 2.4 | $1,734.2$ | $1,754.1$ | -1.1 |

G\&A Expenses \& CIR (bn won, \%)


Note) Non-recurring items: ERP, Digitalization costs, etc
M\&A-related items: financial consolidation effect in relation to the acquisition of Prasac, Prudential Life Insurance,

## Group Provision for Credit Losses

| bn won, \% | $3 Q 22$ <br> (Cumulative) | 3 Q 21 <br> (Cumulative) | YoY | $3 \mathrm{QQ22}$ | 2 Q 22 | QoQ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Provision for Loan Losses | 718.0 | 579.8 | 23.8 | 303.5 | 286.4 | 6.0 |
| Provision for Guarantees | 34.7 | 48.5 | -28.5 | -10.5 | 36.4 | N.A. |
| Provision for Unused Commitments | 22.9 | -32.5 | N.A. | 23.6 | 7.4 | 218.9 |
| Provision for Financial Guarantee Liabilities | -0.4 | 0.7 | N.A. | -2.7 | 1.0 | N.A. |
| Provision for Credit Losses | 775.2 | 596.5 | 30.0 | 313.9 | 331.2 | -5.2 |

Provision for Credit Losses \& CCR (bn won, \%)


## ||. Financial Analysis _Financial Position Overview

## Group Financial Position

| tn won, \% | 2022.9 | 2022.6 | QoQ | 2021.12 | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | 726.9 | 694.5 | 4.7 | 663.9 | 9.5 |
| Cash \& Dues | 27.5 | 31.6 | -13.0 | 31.0 | -11.3 |
| FVTPL Assets | 61.9 | 65.4 | -5.4 | 66.0 | -6.2 |
| Financial Investments | 112.1 | 105.8 | 6.0 | 104.8 | 7.0 |
| Loans | 456.9 | 434.6 | 5.1 | 417.9 | 9.3 |
| Property \& Equipment | 7.9 | 8.4 | -6.0 | 8.2 | -3.7 |
| Other Assets | 60.6 | 48.7 | 24.4 | 36.0 | 68.3 |
| Liabilities | 677.6 | 646.1 | 4.9 | 615.6 | 10.1 |
| FVTPL Liabilities | 12.3 | 12.8 | -3.9 | 12.1 | 1.7 |
| Deposits | 390.3 | 375.2 | 4.0 | 372.0 | 4.9 |
| Debts | 69.2 | 65.6 | 5.5 | 56.9 | 21.6 |
| Debentures | 72.4 | 71.1 | 1.8 | 67.4 | 7.4 |
| Other Liabilities | 133.4 | 121.4 | 9.9 | 107.2 | 24.4 |
| Shareholder's Equity | 49.3 | 48.4 | 1.9 | 48.3 | 2.1 |
| Share Capital | 2.1 | 2.1 | - | 2.1 | - |
| Hybrid Securities | 4.4 | 3.9 | 12.8 | 2.8 | 57.1 |
| Capital Surplus | 16.9 | 16.9 | - | 16.9 | - |
| AOCl | -3.2 | -2.1 | N.A. | 1.1 | N.A. |
| Retained Earnings | 28.3 | 27.2 | 4.0 | 25.7 | 10.1 |
| Treasury Shares | -0.8 | -0.9 | N.A. | -1.1 | N.A. |
| Non-Controlling Interests | 1.6 | 1.3 | 23.1 | 0.8 | 100.0 |
| Group Total Assets ${ }^{1)}$ | 1,186.0 | 1,152.7 | 2.9 | 1,121.2 | 5.8 |
| AUM | 459.1 | 458.2 | 0.2 | 457.3 | 0.4 |

Note 1) Sum of assets of consolidated financial statement and AUM

Group Assets (tn won)
 Note) Based on each subsidiary's total assets on the financial statements for group reporting

Group AUM (tn won)


## |||. Financial Analysis _Assets \& Liabilities

## Bank Loans in Won

| tn won, \% | 2022.9 | 2022.6 |  | QoQ | 2021.12 | YTD |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Household | 165.7 | 165.8 | -0.1 | 170.1 | -2.6 |  |
| Mortgage | 91.2 | 90.5 | 0.8 | 92.2 | -1.0 |  |
| General | 74.5 | 75.3 | -1.2 | 77.9 | -4.4 |  |
| $\quad$ [Home Equity] | 30.0 | 30.1 | -0.3 | 30.5 | -1.6 |  |
| Corporate | 162.9 | 156.8 | 4.0 | 148.6 | 9.6 |  |
| SME | 133.6 | 130.9 | 2.1 | 124.5 | 7.3 |  |
| [SOHO] | 87.4 | 86.1 | 1.5 | 83.6 | 4.5 |  |
| Large Corp, etc. | 29.3 | 25.9 | 12.7 | 24.1 | 21.2 |  |
| Total | 328.6 | 322.6 | 1.9 | 318.7 | 3.1 |  |

## Bank Deposits \& Debentures in Won

| tn won, \% | 2022.9 | 2022.6 |  | QoQ | 2021.12 | YTD |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Deposits | 341.5 | 330.9 | 3.2 | 328.4 | 4.0 |  |
| Core Deposits | 160.1 | 175.6 | -8.8 | 174.2 | -8.1 |  |
| Time \& Savings | 173.3 | 150.9 | 14.8 | 150.1 | 15.5 |  |
| [Time Deposits] | 159.4 | 137.6 | 15.8 | 137.9 | 15.6 |  |
| CD, RP, etc. | 8.1 | 4.4 | 84.1 | 4.1 | 97.6 |  |
| Debentures | 21.0 | 19.5 | 7.7 | 19.4 | 8.2 |  |
| Total | 362.5 | 350.4 | 3.5 | 347.8 | 4.2 |  |

Loan Composition (tn won, \%)


## Card Assets

| tn won, \% | 2022.9 | 2022.6 | QoQ | 2021.12 | YTD |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Credit Card | 22.3 | 21.4 | 4.2 | 20.7 | 7.7 |
| Credit Sales | 14.8 | 14.0 | 5.7 | 13.7 | 8.0 |
| [Installments] | 6.2 | 5.9 | 5.1 | 5.9 | 5.1 |
| Card Loans | 6.3 | 6.3 | - | 5.8 | 8.6 |
| Cash Advance | 1.2 | 1.1 | 9.1 | 1.2 | - |
| Installment Financing, etc. | 4.6 | 4.6 | - | 4.5 | 2.2 |
| Total | 26.9 | 26.0 | 3.5 | 25.2 | 6.7 |

## - Group Asset Quality

| bn won, \% | 2022.9 | 2022.6 | QoQ | 2021.12 | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Loans for NPL Classification | 428,335.6 | 416,796.0 | 2.8 | 400,786.2 | 6.9 |
| Precautionary | 3,166.1 | 2,733.7 | 15.8 | 2,391.4 | 32.4 |
| Substandard | 643.9 | 594.0 | 8.4 | 584.4 | 10.2 |
| Doubtful | 494.7 | 467.0 | 5.9 | 482.6 | 2.5 |
| Estimated Loss | 225.9 | 254.8 | -11.3 | 252.0 | -10.4 |
| Substandard \& Below Loans(NPL)(A) | 1,364.5 | 1,315.8 | 3.7 | 1,319.0 | 3.4 |
| NPL Ratio | 0.32\% | 0.32\% | - | 0.33\% | -0.01\%p |
| Loan Loss Reserves(B) | 2,998.3 | 2,925.8 | 2.5 | 2,755.2 | 8.8 |
| NPL Coverage Ratio I (B/A) | 219.7\% | 222.4\% | -2.7\%p | 208.9\% | 10.8\%p |
| Reserves for Credit Losses (C) | 3,099.0 | 3,012.9 | 2.9 | 2,959.7 | 4.7 |
| NPL Coverage Ratio II [(B+C)/A] | 446.9\% | 451.4\% | -4.5\%p | 433.3\% | 13.6\%p |

Note) Based on simple arithmetic sum of each subsidiary (excl. overseas local subsidiaries, overseas equity investments, SPCs for consolidation, etc.).

- Credit Cost Ratio (\%)

- Precautionary \& Below Ratio / NPL Ratio (\%)

- NPL Coverage Ratio I (\%)



## Bank Asset Quality

| bn won, \% | 2022.9 | 2022.6 | QoQ | 2021.12 | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Loans for NPL Classification | 365,533.5 | 355,991.9 | 2.7 | 343,459.7 | 6.4 |
| Precautionary | 1,226.3 | 1,138.4 | 7.7 | 1,101.6 | 11.3 |
| Substandard | 470.7 | 420.9 | 11.8 | 429.9 | 9.5 |
| Doubtful | 164.9 | 152.6 | 8.1 | 169.9 | -2.9 |
| Estimated Loss | 75.0 | 103.4 | -27.5 | 98.7 | -24.0 |
| NPL Ratio | 0.19\% | 0.19\% | - | 0.20\% | -0.01\%p |
| NPL Coverage Ratio | 252.2\% | 254.6\% | -2.4\%p | 225.3\% | 26.9\%p |

Note) Based on separate financial statements

## Card Asset Quality

| bn won, \% | 2022.9 | 2022.6 | QoQ | 2021.12 | YTD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Loans for NPL Classification | 27,923.5 | 26,845.5 | 4.0 | 25,180.7 | 10.9 |
| Precautionary | 1,054.8 | 1,000.3 | 5.4 | 921.5 | 14.5 |
| Substandard | 5.2 | 4.1 | 26.8 | 4.0 | 30.0 |
| Doubtful | 183.5 | 176.1 | 4.2 | 174.0 | 5.5 |
| Estimated Loss | 56.9 | 60.6 | -6.1 | 62.7 | -9.3 |
| NPL Ratio | 0.88\% | 0.90\% | -0.02\%p | 0.96\% | -0.08\%p |
| NPL Coverage Ratio | 346.5\% | 364.2\% | -17.7\%p | 348.2\% | -1.7\%p |

Note) Based on separate financial statements

## Provision for Loan Losses

| bn won, \% | $\begin{array}{r} 3 \mathrm{Q} 22 \\ \text { (Cumulative) } \\ \hline \end{array}$ | $\begin{array}{r} 3 \mathrm{Q} 21 \\ \text { (Cumulative) } \\ \hline \end{array}$ | YoY | 3Q22 | 2Q22 | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank | 320.6 | 188.1 | 70.4 | 109.1 | 192.0 | -43.2 |
| Household | 160.5 | 71.1 | 125.7 | 29.3 | 122.0 | -76.0 |
| Corporate | 160.1 | 117.0 | 36.8 | 79.8 | 70.0 | 14.0 |
| Card | 267.0 | 247.0 | 8.1 | 67.8 | 104.8 | -35.3 |

- Delinquency Ratio (\%)
 NPL Ratio (\%)


Bank Credit Cost Ratio (\%)


## - Profitability Overview ${ }^{1)}$

| bn won, \% | $\begin{array}{r} 3 \mathrm{Q} 22 \\ \text { (Cumulative) } \\ \hline \end{array}$ | $\begin{array}{r} 3 Q 21 \\ \text { (Cumulative) } \\ \hline \end{array}$ | YoY | 3Q22 | 2Q22 | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | 6,843.2 | 5,659.4 | 20.9 | 2,403.0 | 2,300.6 | 4.5 |
| Net Fee \& Commission Income | 826.3 | 889.4 | -7.1 | 277.2 | 278.3 | -0.4 |
| Other Operating Profit | -828.0 | -331.6 | N.A. | -355.9 | -306.1 | N.A. |
| Gross Operating Income | 6,841.5 | 6,217.2 | 10.0 | 2,324.3 | 2,272.8 | 2.3 |
| G\&A Expenses | 3,190.8 | 3,019.5 | 5.7 | 1,076.0 | 1,093.9 | -1.6 |
| Provision for Credit Losses | 355.5 | 189.3 | 87.8 | 160.7 | 183.0 | -12.2 |
| Net Operating Profit | 3,295.2 | 3,008.4 | 9.5 | 1,087.6 | 995.9 | 9.2 |
| Net Non-Operating Profit | 19.1 | -2.7 | N.A. | -4.2 | 19.6 | N.A. |
| Profit for the Period ${ }^{2)}$ | 2,550.6 | 2,200.3 | 15.9 | 824.2 | 749.1 | 10.0 |

Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests

Net Profit (bn won)


- Net Interest Income \& NIM (bn won, \%)

- Net Fee \& Commission Income (bn won)

- CIR (bn won, \%)


G\&A Expenses
-O- CIR

- CCR (bn won, \%)



## Profitability Overview ${ }^{1)}$

| bn won, \% | 3Q22 <br> (Cumulative) | $\begin{gathered} \text { 3Q21 } \\ \text { iumulative) } \end{gathered}$ | YoY | 3Q22 | 2Q22 | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Fee \& Commission Income | 665.8 | 810.2 | -17.8 | 155.0 | 235.7 | -34.2 |
| Brokerage | 301.6 | 516.1 | -41.6 | 87.3 | 100.5 | -13.1 |
| Investment Banking | 326.7 | 271.6 | 20.3 | 65.0 | 118.9 | -45.3 |
| Financial Products | 39.1 | 47.3 | -17.3 | 13.2 | 13.5 | -2.2 |
| Others | -1.6 | -24.8 | N.A. | -10.6 | 2.8 | N.A. |
| Interest Income | 399.2 | 420.1 | -5.0 | 134.4 | 130.7 | 2.8 |
| Trading | -101.7 | 147.0 | N.A. | 11.5 | -74.8 | N.A. |
| G\&A Expenses | 601.7 | 644.0 | -6.6 | 186.3 | 204.9 | -9.1 |
| Provision for Credit Losses | 18.2 | 9.7 | 87.6 | 3.7 | 3.3 | 12.1 |
| Net Operating Profit | 343.4 | 723.6 | -52.5 | 110.9 | 83.4 | 33.0 |
| Net Non-Operating Profit | 68.1 | 18.6 | 266.1 | 54.0 | 3.2 | 1,587.5 |
| Profit for the Period ${ }^{2)}$ | 303.7 | 543.3 | -44.1 | 121.7 | 67.7 | 79.8 |

Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests

## Net Profit (bn won)




- Net Fee \& Commission Income (bn won)

- Retail AUM (tn won)


Assets under WM

| tn won | 2022.9 |  | 2022.6 |  | 2021.12 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 23.5 | 21.1 |  | 20.2 |  |
| Bonds | 14.3 | 13.5 | 12.5 |  |  |
| Trusts | 5.0 | 4.8 | 5.6 |  |  |
| Funds | 1.7 | 1.8 | 1.2 |  |  |
| ELS/DLS | 44.5 | 41.2 | 39.5 |  |  |
| Total |  |  |  |  |  |



Profitability Overview ${ }^{1)}$

| bn won, \% | 3Q22 <br> (Cumulative) | 3Q21 <br> (Cumulative) | YoY | 3Q22 | 2Q22 | QoQ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Direct Premium Written | $9,176.0$ | $8,636.7$ | 6.2 | $3,037.9$ | $3,045.7$ | -0.3 |
| Net Premium Earned | $8,121.5$ | $7,660.0$ | 6.0 | $2,741.1$ | $2,700.6$ | 1.5 |
| Loss Ratio | $82.8 \%$ | $83.7 \%$ | $-0.9 \% p$ | $83.6 \%$ | $82.0 \%$ | $1.6 \% p$ |
| Expense Ratio | $19.4 \%$ | $20.6 \%$ | $-1.2 \% \mathrm{p}$ | $19.9 \%$ | $19.8 \%$ | $0.1 \% p$ |
| Underwriting Profit | -181.9 | -332.8 | N.A. | -96.4 | -46.8 | N.A. |
| Investment Income | 889.3 | 709.1 | 25.4 | 230.0 | 403.5 | -43.0 |
| Profit for the Period ${ }^{2)}$ | 520.7 | 269.2 | 93.4 | 81.3 | 296.3 | -72.6 |
| RBC Ratio | $181.3 \%$ | $181.8 \%$ | $-0.5 \% \mathrm{p}$ | $181.3 \%$ | $197.3 \%$ | $-16.0 \% \mathrm{p}$ |

Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests

Net Profit \& EV ${ }^{1)}$ (bn won)



Note 1) EVs are based on identical assumptions sets
2) Non-recurring items(after tax)

- 3Q21(Cumulative): ERP costs(W21bn), Insurance loss from large-scale fires(W10bn)
- 3Q22(Cumulative): Gain from the disposal of office buildings(W157bn)


## Direct Premium Written

| bn won | 3Q22 |  | 2Q22 | 2021 |
| :--- | ---: | ---: | ---: | ---: |
|  | $2,041.3$ | $2,020.0$ | $7,688.1$ |  |
| Long Term | $1,974.2$ | $1,945.5$ | $7,232.3$ |  |
| Protection | 67.1 | 74.5 | 455.8 |  |
| Savings | 702.4 | 721.4 | $2,668.4$ |  |
| Auto | 294.2 | 304.3 | $1,167.3$ |  |
| General | $3,037.9$ | $3,045.7$ | $11,523.8$ |  |
| Total |  |  |  |  |

- Asset Portfolio





Profitability Overview ${ }^{1)}$

| bn won, \% | $\begin{array}{r} 3 Q 22 \\ \text { (Cumulative) } \end{array}$ | $\begin{array}{r} 3 Q 21 \\ \text { (Cumulative) } \end{array}$ | YoY | 3Q22 | 2Q22 | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenue | 3,488.3 | 3,229.6 | 8.0 | 1,207.6 | 1,186.4 | 1.8 |
| Card | 2,934.9 | 2,722.6 | 7.8 | 1,013.7 | 990.3 | 2.4 |
| Installment and Lease Financing | 140.3 | 119.0 | 17.9 | 50.1 | 46.2 | 8.4 |
| Others | 413.1 | 388.0 | 6.5 | 143.8 | 149.9 | -4.1 |
| Operating Expense | 2,253.6 | 2,023.6 | 11.4 | 812.4 | 759.9 | 6.9 |
| Interest Expense | 348.8 | 278.6 | 25.2 | 133.8 | 112.6 | 18.8 |
| Commissions \& Other Expenses | 1,904.8 | 1,745.0 | 9.2 | 678.6 | 647.3 | 4.8 |
| Gross Operating Income | 1,234.7 | 1,206.0 | 2.4 | 395.2 | 426.5 | -7.3 |
| G\&A Expenses | 422.3 | 408.5 | 3.4 | 147.6 | 138.5 | 6.6 |
| Provision for Credit Losses | 326.9 | 284.8 | 14.8 | 99.6 | 116.1 | -14.2 |
| Net Operating Profit | 485.5 | 512.7 | -5.3 | 148.0 | 171.9 | -13.9 |
| Net Non-Operating Profit | -1.8 | -4.7 | N.A. | -1.6 | 0.5 | N.A. |
| Profit for the Period ${ }^{2)}$ | 352.3 | 374.1 | -5.8 | 106.6 | 126.8 | -15.9 |

Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests

Net Profit (bn won)


- Card Transaction Volume (tn won)

- Card Assets

| bn won | 2022.9 | 2022.6 | 2021.12 |
| :---: | :---: | :---: | :---: |
| Credit Card | 22,280.6 | 21,384.0 | 20,714.8 |
| Credit Sales | 14,786.0 | 14,025.8 | 13,740.3 |
| [Installments] | 6,238.6 | 5,924.1 | 5,866.8 |
| Card Loans | 6,312.0 | 6,229.4 | 5,821.4 |
| Cash Advance | 1,182.6 | 1,128.8 | 1,153.1 |
| Installment Financing, etc. | 4,626.4 | 4,594.4 | 4,462.3 |
| Total | 26,907.0 | 25,978.4 | 25,177.1 |



Funding

| bn won | 2022.9 | 2022.6 |  | 2021.12 |
| :--- | ---: | ---: | ---: | ---: |
| Borrowings | $5,054.6$ | $4,479.0$ | $2,789.6$ |  |
| Debentures | $15,602.8$ | $15,140.1$ | $15,052.2$ |  |
| ABS | $1,455.7$ | $1,193.6$ | $1,671.9$ |  |
| Total | $22,113.1$ | $20,812.7$ | $19,513.7$ |  |



Profitability Overview ${ }^{1)}$

| bn won, \% | $3 Q 22$ <br> (Cumulative) | $3 Q 21$ <br> (Cumulative) | YoY | 3Q22 | 2Q22 | QoQ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Interest Income | 279.5 | 258.6 | 8.1 | 96.6 | 92.8 | 4.1 |
| Net Fee \& Commission Income | -9.0 | -6.3 | N.A. | -4.1 | -3.5 | N.A. |
| Other Operating Profit | 101.2 | 180.5 | -43.9 | 17.8 | 53.0 | -66.4 |
| Gross Operating Income | 371.7 | 432.8 | -14.1 | 110.3 | 142.3 | -22.5 |
| G\&A Expenses | 102.8 | 89.8 | 14.5 | 39.2 | 36.2 | 8.3 |
| Provision for Credit Losses | -0.3 | 0.1 | N.A. | 0.0 | 0.0 | N.A. |
| Net Operating Profit | 269.2 | 342.9 | -21.5 | 71.1 | 106.1 | -33.0 |
| Net Non-Operating Profit | 2.1 | 1.8 | 16.7 | 0.5 | 1.3 | -61.5 |
| Profit for the Period ${ }^{2)}$ | 207.7 | 255.6 | -18.7 | 50.0 | 83.7 | -40.3 |
| RBC Ratio | $250.2 \%$ | $355.7 \%$ | $-105.5 \% p$ | $250.2 \%$ | $264.0 \%$ | $-13.8 \% p$ |

Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests

- Net Profit ${ }^{1)}{ }_{(\text {bn won })}$


Note 1) Based on financial statements of Prudential Life Insurance, for better comparison purposes, which differs from the financial results for group reporting contained in Profitability Overview
2) Non-recurring items: Disposal gain on private placement bonds(W149bn), bonus payouts(W31bn), etc.

New Business APE(Annualized Premium Equivalent)

| bn won |  | $3 Q 22$ | 2Q22 | 2021 |
| :--- | ---: | ---: | ---: | ---: |
| Protection | 48.3 | 34.6 | 109.4 |  |
| Annuities | 17.9 | 40.6 | 158.4 |  |
| Savings | 0.0 | 0.0 | 0.0 |  |
| Total | 66.2 | 75.2 | 267.8 |  |



## Invested Assets

| bn won | 2022.9 |  | 2022.6 |  | 2021.12 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Cash \& Due | 191.4 | 230.3 |  | 423.5 |  |
| Securities | $16,151.5$ |  | $16,067.8$ | $16,716.1$ |  |
| Bonds | $14,684.3$ | $14,570.8$ | $15,139.5$ |  |  |
| F/C Securities | 873.0 | $1,017.4$ | $1,111.2$ |  |  |
| Equities, etc. | 594.2 | 479.6 | 465.4 |  |  |
| Loans | 957.6 | 933.7 | 902.0 |  |  |
| Real Estate | 87.6 | 88.1 | 89.1 |  |  |
| Total | $17,388.1$ | $17,319.9$ | $18,130.7$ |  |  |

- Mortality Margin \& Loss Ratio (bn won, \%)

V. Appendix _ Overview of Group Subsidiaries ${ }^{11}$ (3Q22 Cumulative)

| bn won | Ownership | Total Assets | Shareholder's Equity | Profit for the Period | ROA | ROE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| KB Kookmin Bank | 100.0\% | 537,997.1 | 33,336.9 | 2,550.6 | 0.67\% | 10.45\% |
| KB Securities | 100.0\% | 58,461.7 | 6,053.9 | 303.7 | 0.69\% | 7.09\% |
| KB Insurance | 100.0\% | 43,180.6 | 3,229.4 | 520.7 | 1.66\% | 18.91\% |
| KB Kookmin Card | 100.0\% | 30,144.6 | 4,711.1 | 352.3 | 1.68\% | 10.39\% |
| Prudential Life Insurance | 100.0\% | 25,081.8 | 1,381.9 | 207.7 | 1.09\% | 15.66\% |
| KB Asset Management | 100.0\% | 388.5 | 257.8 | 49.9 | 18.57\% | 28.01\% |
| KB Capital | 100.0\% | 15,581.8 | 2,096.9 | 202.0 | 1.81\% | 13.65\% |
| KB Life Insurance | 100.0\% | 10,180.4 | 119.0 | -51.9 | N.A | N.A |
| KB Real Estate Trust | 100.0\% | 519.5 | 392.6 | 55.8 | 14.97\% | 19.98\% |
| KB Savings Bank | 100.0\% | 2,940.8 | 283.5 | 21.5 | 1.01\% | 10.52\% |
| KB Investment | 100.0\% | 1,299.5 | 264.7 | -0.8 | N.A | N.A |
| KB Data Systems | 100.0\% | 53.1 | 19.6 | 0.8 | 2.19\% | 5.63\% |
| KB Credit Information | 100.0\% | 29.6 | 16.2 | -0.2 | N.A | N.A |

Note) Based on each subsidiary's financial statements for group reporting

## V. Appendix _ Condensed Income Statement by Subsidiaries ${ }^{11}$

| bn won | Group | 3Q22(Cumulative) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | KB Kookmin Bank | KB Securities | KB Insurance | KB Kookmin Card | Prudential Life Insurance | KB Asset Management | KB Capital | $\begin{aligned} & \text { KB Life } \\ & \text { Insurance } \end{aligned}$ | Others ${ }^{27}$ |
| Net Interest Income | 8,339.2 | 6,843.2 | 399.2 | -89.2 | 1,090.2 | -283.8 | 0.8 | 331.3 | -32.2 | 79.7 |
| Net Fee \& Commission Income | 2,603.7 | 826.3 | 665.8 | -139.8 | 413.0 | -9.0 | 128.5 | 608.0 | -15.5 | 126.4 |
| Other Operating Profit | 113.3 | -828.0 | -101.7 | 1,299.6 | -268.5 | 664.5 | -6.8 | -502.6 | 55.2 | -198.4 |
| Gross Operating Income | 11,056.2 | 6,841.5 | 963.3 | 1,070.6 | 1,234.7 | 371.7 | 122.5 | 436.7 | 7.5 | 7.7 |
| G\&A Expenses | 5,180.1 | 3,190.8 | 601.7 | 589.3 | 422.3 | 102.8 | 54.9 | 102.6 | 52.6 | 63.1 |
| Provision for Credit Losses | 775.2 | 355.5 | 18.2 | -12.5 | 326.9 | -0.3 | 0.0 | 58.8 | 0.0 | 28.6 |
| Net Operating Profit | 5,100.9 | 3,295.2 | 343.4 | 493.8 | 485.5 | 269.2 | 67.6 | 275.3 | -45.1 | -84.0 |
| Net Non-Operating Profit | 312.5 | 19.1 | 68.1 | 209.1 | -1.8 | 2.1 | -0.2 | 0.6 | 0.0 | 15.5 |
| Proft for the Period | 4,035.7 | 2,521.2 | 304.5 | 521.3 | 355.9 | 207.7 | 49.9 | 205.3 | -51.9 | -78.2 |
| Profit attributable to controlling interests | 4,027.9 | 2,550.6 | 303.7 | 520.7 | 352.3 | 207.7 | 49.9 | 202.0 | -51.9 | -107.1 |
| bn won Group |  | 3Q21(Cumulative) |  |  |  |  |  |  |  |  |
|  |  | KB Kookmin Bank | KB Securities | KB Insurance | KB Kookmin Card | Prudential Life Insurance | KB Asset Management | KB Capital | $\begin{gathered} \text { KB Life } \\ \text { Insurance } \end{gathered}$ | Others ${ }^{27}$ |
| Net Interest Income | 7,008.9 | 5,659.4 | 420.1 | -106.3 | 1,032.6 | -262.4 | 0.8 | 273.1 | -27.2 | 18.8 |
| Net Fee \& Commission Income | 2,743.9 | 889.4 | 810.2 | -128.3 | 398.1 | -6.3 | 126.3 | 530.2 | -13.2 | 137.5 |
| Other Operating Profit | 1,109.3 | -331.6 | 147.0 | 1,215.1 | -224.7 | 701.5 | 7.4 | -405.8 | 83.2 | -82.8 |
| Gross Operating Income | 10,862.1 | 6,217.2 | 1,377.3 | 980.5 | 1,206.0 | 432.8 | 134.5 | 397.5 | 42.8 | 73.5 |
| G\&A Expenses | 5,057.5 | 3,019.5 | 644.0 | 621.5 | 408.5 | 89.8 | 51.7 | 96.0 | 53.7 | 72.8 |
| Provision for Credit Losses | 596.5 | 189.3 | 9.7 | 0.0 | 284.8 | 0.1 | 0.0 | 75.0 | -2.8 | 40.4 |
| Net Operating Profit | 5,208.1 | 3,008.4 | 723.6 | 359.0 | 512.7 | 342.9 | 82.8 | 226.5 | -8.1 | -39.7 |
| Net Non-Operating Profit | 28.3 | -2.7 | 18.6 | 6.5 | -4.7 | 1.8 | -0.3 | 1.7 | 0.5 | 6.9 |
| Profit for the Period | 3,798.3 | 2,199.6 | 543.2 | 269.4 | 375.4 | 255.6 | 60.8 | 172.5 | -18.1 | -60.1 |
| Profit attributable to controlling interests | 3,772.4 | 2,200.3 | 543.3 | 269.2 | 374.1 | 255.6 | 60.8 | 170.7 | -18.1 | -83.5 |

[^0]Net Interest Income for more practically-meaningful presentation of financial information
2) Includes financial results of the holding company, the other subsidiaries and adjustment for consolidation

* ${ }_{b}$ KB Financial Group


[^0]:    Note 1) Certain interest expense portion out of the provisioning for insurance policy reserves which used to be accounted under Other Operating Profit, has been reclassified as interest expenses under

