

# **3Q22 Business Results**

October. 2022





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#### **Disclaimer**

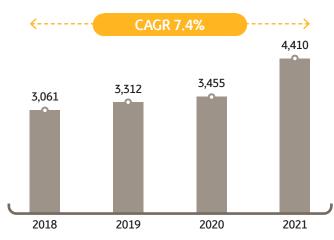
- 1. The consolidated financial information of KB Financial Group Inc. (the "Group") presented herein is based on the Korean International Financial Reporting Standards(K–IFRS). It is currently being reviewed by the Group's independent auditor, and accordingly, is subject to change.
- 2. As KB Insurance and KB Capital became wholly-owned subsidiaries of the Group as of July 7, 2017, the financial results of KB Insurance and KB Capital have been fully consolidated in the Group's financial statements since 3Q17.
- 3. As Prudential Life Insurance became wholly-owned subsidiary of the Group as of August 31, 2020, the financial results have been fully consolidated in the Group's financial statements since September, 2020.
- 4. From 3Q21, the Group applied accounting policy in accordance the International Financial Reporting Interpretation Committee(IFRIC) agenda decision over K-IFRS No.1019(Employee benefits). However, please note that the financial information for the past period contained herein has not been restated retrospectively.
- 5. From 1Q22, certain interest expense portion out of the provisioning for insurance policy reserves, which used to be accounted under Other Operating Profit, has been reclassified as interest expenses under Net Interest Income for more practically-meaningful presentation of financial information. Note that consolidated financial results contained herein have been restated retrospectively for better comparison.
- 6. Total may not sum due to rounding.

# 3Q22 Financial Highlights \_ Overview

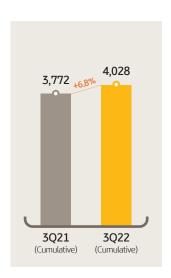
#### Group Profitability Overview

bn won, %	3Q22 (Cumulative)	3Q21 (Cumulative)	YoY	3Q22	2Q22	QoQ
Net Interest Income	8,339.2	7,008.9	19.0	2,897.4	2,793.8	3.7
Net Fee & Commission Income	2,603.7	2,743.9	-5.1	813.8	874.9	-7.0
Other Operating Profit	113.3	1,109.3	-89.8	-64.2	16.8	N.A.
Gross Operating Income	11,056.2	10,862.1	1.8	3,647.0	3,685.5	-1.0
G&A Expenses	5,180.1	5,057.5	2.4	1,734.2	1,754.1	-1.1
Provision for Credit Losses	775.2	596.5	30.0	313.9	331.2	-5.2
Net Operating Profit	5,100.9	5,208.1	-2.1	1,598.9	1,600.2	-0.1
Net Non-Operating Profit	312.5	28.3	1,004.2	113.1	191.8	-41.0
Profit for the Period	4,035.7	3,798.3	6.3	1,263.6	1,308.0	-3.4
Profit attributable to controlling interests	4,027.9	3,772.4	6.8	1,271.3	1,303.5	-2.5

### Group Net Profit Trend<sup>1)</sup> (bn won)







### Highlights

Net Profit for 3Q22

**1,271.3**bn (-2.5% QoQ)

Slightly decreased QoQ due to base effect of large-scale one-off gains from KB Insurance property disposal in addition to weak insurance business income

Cumulative Gross Operating Income for 3Q22

11,056.2bn (+1.8% YoY)

Even under unfavorable non-interest income business environment, marked over W11tn thanks to solid asset growth and strong NIM expansion

Cumulative Credit Cost for 3Q22

0.24%

3Q22 cumulative CCR well-managed at 0.24% even including additional provisions in Q2. CCRs, on a recurring basis, have remained stable at low 20bp level since COVID19 Pandemic

Cumulative Net Profit for 3Q22

4,027.9<sub>bn</sub>

(+6.8% YoY)

Increased 6.8% YoY driven by solid interest income growth and prudent cost management despite contraction of fee income and losses related to capital market

Cumulative G&A Expenses for 3Q22

5,180.1<sub>bn</sub>

Despite increasing digitalization costs, well-managed by inching up only 2.4% YoY, which demonstrates visible outcomes of the group-wide cost control efforts

NPL Coverage Ratio for 3Q22

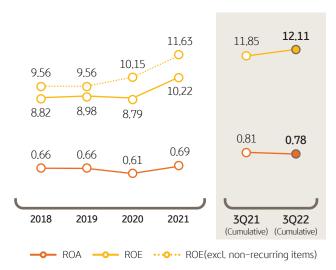
219.7%

(Bank 252.2%)

Group and Bank's NPL Coverage Ratios marked 219.7%, 252.2% respectively as of the end of September, which demonstrate industry-highest level of capability to absorb losses from credit risk

# 3Q22 Financial Highlights \_ Key Financial Indicators (1)

# Group Profitability (%)







# Maintained profitability under unfavorable market condition

- 3Q22 cumulative Group ROA and ROE marked 0.78%, 12.11%, respectively
- Despite contraction of fee income and losses related to capital market, maintained solid profitability thanks to interest income growth and cost management
- Enhance profitability by strengthening non-interest business and cost efficiency
- \* ROE: Based on Return on Common Equity, which represents profitability of common equity

# Modest loan growth mostly driven by corporates

Corporate

Household Growth(QoQ)

Household

Total Growth(QoQ)

Corporate Growth(QoQ)

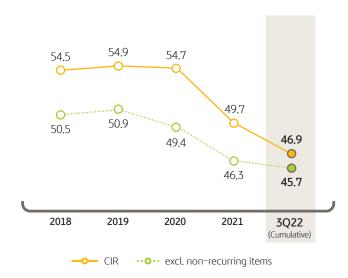
- Loans in Won of the bank grew 3.1% YTD and 1.9% QoQ, amounting to W329tn as of the end of 3Q22
- Household Loans decreased 2.6% YTD due to regulations and rising rate burden, but relatively got stabilized in Q3 largely backed by recovery of jeonse loans
- Corporate loans increased 4.0% QoQ mostly driven by large corporations while SME continued its steady growth

# Continued NIM expansion led by key rate hikes

- Group NIM and Bank NIM continued to expand to 1.98%, 1.76%, respectively, in 3Q22
- 3Q22 Bank NIM rose 3bp QoQ led by asset repricing effect from rate hikes, but the expansion got slightly weaker than previous quarters due to increasing funding costs
- 3Q22 Group NIM rose 2bp only QoQ due to rising cost of funding in card business

# **3Q22 Financial Highlights** \_ Key Financial Indicators (2)

## Group Cost Efficiency(CIR) (%)



### Credit Cost Ratio(CCR) (%)



#### Group BIS Ratio (Basel III, %)



# Visible enhancement trend of cost efficiency

- 3Q22 cumulative CIR recorded 46.9% and continued its downward trend backed by increasing core income and cost management effort
- 3Q22 CIR, excluding non-recurring items such as digitalization costs, marked 45.7%
- Cost efficiency is expected to improve further to low-to-mid 40% in the mid to long-term perspective

# Stable credit cost even against macro headwinds

- 3Q22 cumulative CCR marked low at 0.24% even against macro headwinds
- Recent three years credit costs, on a recurring basis, remained stable at low 20bp level even shocked by severe stress such as COVID19 pandemic and rapidly -rising interest rates
- Maintain conservative asset quality control and preemptive risk management against possible economic recession and rising credit risks

# Solid capital buffer against macro uncertainty

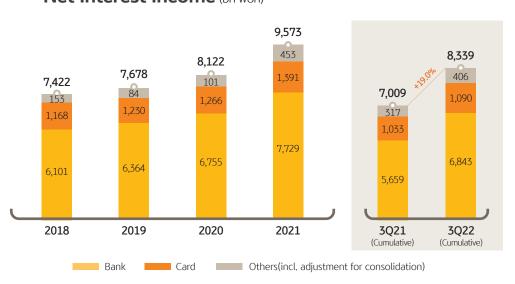
- 3Q22 Group BIS and CET1 ratios are expected to record 15.42% and 12.60%, which demonstrate solid capital buffer against macro uncertainty
- Declined QoQ as RWA increased due to corporatedriven loan growth and overseas asset increase, while AOCI decreased due to valuation losses
- 3Q22 Bank BIS and CET1 ratios are expected to mark 16.80% and 13.93%, respectively

# Financial Analysis \_ Net Interest Income

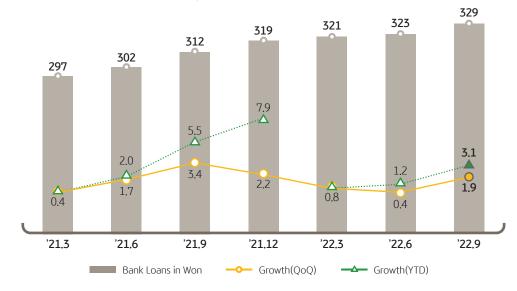
#### Group Net Interest Income

bn	won, %	3Q22 (Cumulative)	3Q21 (Cumulative)	YoY	3Q22	2Q22	QoQ
Interest Income		14,377.1	11,136.7	29.1	5,372.2	4,695.2	14.4
	Loans	11,988.3	9,341.7	28.3	4,472.5	3,916.7	14.2
	Financial Investments	2,056.8	1,567.9	31.2	775.0	670.4	15.6
	Others	332.0	227.1	46.2	124.7	108.1	15.4
Inte	rest Expense	6,037.9	4,127.8	46.3	2,474.8	1,901.4	30.2
	Deposits	2,685.3	1,602.3	67.6	1,151.8	824.3	39.7
	Debts & Debentures	1,895.0	1,221.4	55.1	795.4	595.1	33.7
	Others	1,457.6	1,304.1	11.8	527.6	482.0	9.5
Net Interest Income		8,339.2	7,008.9	19.0	2,897.4	2,793.8	3.7

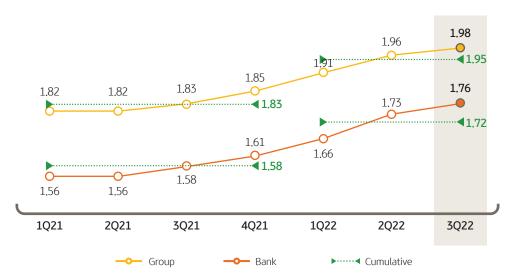
### Net Interest Income (bn won)



#### Loan Growth (tn won, %)



#### **NIM** (%)

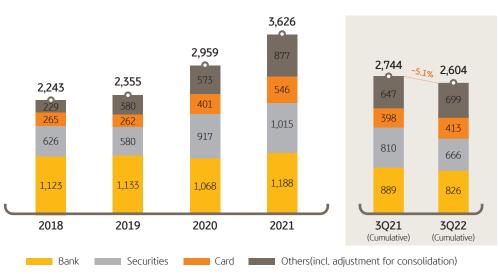


# Financial Analysis \_ Net Non-Interest Income

#### Group Net Non-Interest Income

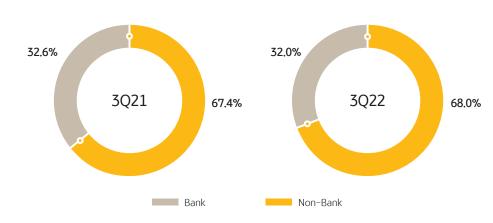
	bn won, %	3Q22 (Cumulative)	3Q21 (Cumulative)	YoY	3Q22	2Q22	QoQ
١	let Fee & Commission Income	2,603.7	2,743.9	-5.1	813.8	874.9	-7.0
	Credit Card Fees	527.1	507.1	3.9	161.2	190.5	-15.4
	Trusts	359.8	451.8	-20.4	119.3	115.1	3.6
	Agent Activity Fees (Incl. Bancassurance)	162.8	159.3	2.2	72.0	46.9	53.5
	Represent Securities (Incl. ITC Products)	99.4	139.1	-28.5	32.7	34.9	-6.3
	Banking Activity Fees	135.5	133.7	1.3	45.8	45.5	0.7
	Securities Business	524.8	704.8	-25.5	125.1	181.2	-31.0
	Others	794.3	648.1	22.6	257.7	260.8	-1.2
C	Other Operating Income	113.3	1,109.3	-89.8	-64.2	16.8	N.A.
N	let Non-Interest Income	2,717.0	3,853.2	-29.5	749.6	891.7	-15.9

#### Net Fee & Commission Income (bn won)



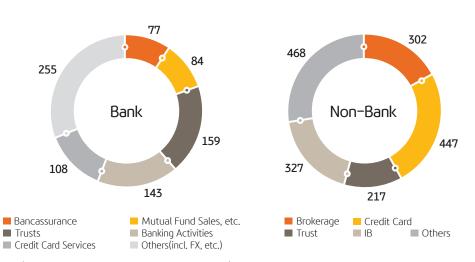
#### Note) Based on each subsidiary's Net Fee & Commission Income on the financial statements for group reporting

#### Fee Income Contribution (Cumulative)



Note) Based on simple arithmetic sum of each subsidiary's Net Fee & Commission Income on the financial statements for group reporting

#### Composition of Fee Income (Cumulative, bn won)



Note) Based on simple arithmetic sum of each subsidiary's Net Fee & Commission Income on the financial statements for group reporting



# Financial Analysis \_ G&A Expenses & Provision for Credit Losses

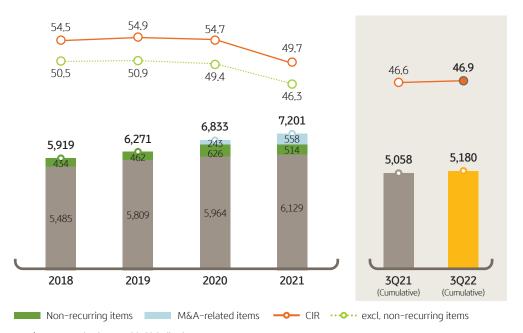
### Group G&A Expenses

bn won, %	3Q22 (Cumulative)	3Q21 (Cumulative)	YoY	3Q22	2Q22	QoQ
Employee Benefits	3,214.4	3,252.6	-1.2	1,060.6	1,064.7	-0.4
Depreciation & Amortization	642.1	621.1	3.4	222.1	213.4	4.1
Administrative Expenses	1,125.8	1,003.3	12.2	393.8	396.2	-0.6
Others	197.8	180.5	9.6	57.7	79.8	-27.7
G&A Expenses	5,180.1	5,057.5	2.4	1,734.2	1,754.1	-1.1

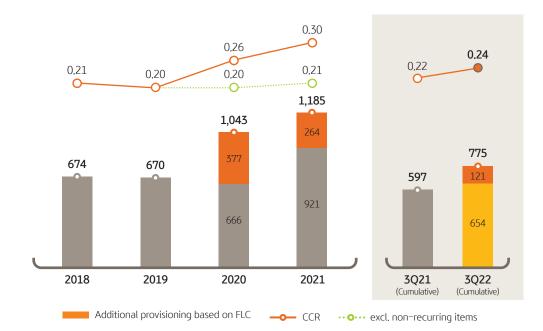
#### **Group Provision for Credit Losses**

bn won, %	3Q22 (Cumulative)	3Q21 (Cumulative)	YoY	3Q22	2Q22	QoQ
Provision for Loan Losses	718.0	579.8	23.8	303.5	286.4	6.0
Provision for Guarantees	34.7	48.5	-28.5	-10.5	36.4	N.A.
Provision for Unused Commitments	22.9	-32.5	N.A.	23.6	7.4	218.9
Provision for Financial Guarantee Liabilities	-0.4	0.7	N.A.	-2.7	1.0	N.A.
Provision for Credit Losses	775.2	596.5	30.0	313.9	331.2	-5.2

### G&A Expenses & CIR (bn won, %)



#### Provision for Credit Losses & CCR (bn won. %)



Note) Non-recurring items: ERP, Digitalization costs, etc.

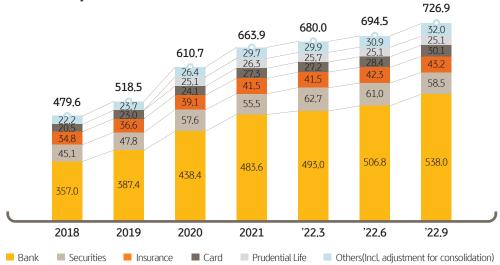
M&A-related items: financial consolidation effect in relation to the acquisition of Prasac, Prudential Life Insurance, Bank Bukopin, etc.

# Financial Analysis \_ Financial Position Overview

### Group Financial Position

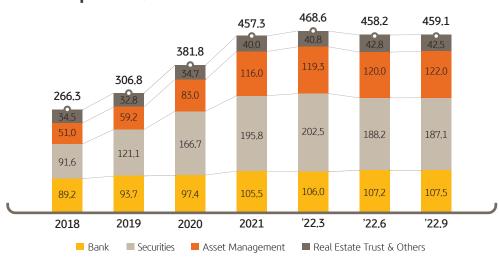
tn won, %	2022.9	2022.6	QoQ	2021.12	YTD
Assets	726.9	694.5	4.7	663.9	9.5
Cash & Dues	27.5	31.6	-13.0	31.0	-11.3
FVTPL Assets	61.9	65.4	-5.4	66.0	-6.2
Financial Investments	112.1	105.8	6.0	104.8	7.0
Loans	456.9	434.6	5.1	417.9	9.3
Property & Equipment	7.9	8.4	-6.0	8.2	-3.7
Other Assets	60.6	48.7	24.4	36.0	68.3
Liabilities	677.6	646.1	4.9	615.6	10.1
FVTPL Liabilities	12.3	12.8	-3.9	12.1	1.7
Deposits	390.3	375.2	4.0	372.0	4.9
Debts	69.2	65.6	5.5	56.9	21.6
Debentures	72.4	71.1	1.8	67.4	7.4
Other Liabilities	133.4	121.4	9.9	107.2	24.4
Shareholder's Equity	49.3	48.4	1.9	48.3	2.1
Share Capital	2.1	2.1	_	2.1	-
Hybrid Securities	4.4	3.9	12.8	2.8	57.1
Capital Surplus	16.9	16.9	-	16.9	-
AOCI	-3.2	-2.1	N.A.	1.1	N.A.
Retained Earnings	28.3	27.2	4.0	25.7	10.1
Treasury Shares	-0.8	-0.9	N.A.	-1.1	N.A.
Non-Controlling Interests	1.6	1.3	23.1	8.0	100.0
Group Total Assets 1)	1,186.0	1,152.7	2.9	1,121.2	5.8
AUM	459.1	458.2	0.2	457.3	0.4

#### Group Assets (tn won)



Note) Based on each subsidiary's total assets on the financial statements for group reporting

### Group AUM (tn won)

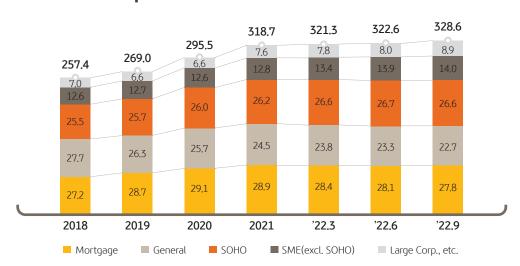




#### Bank Loans in Won

tn won, %	2022.9	2022.6	QoQ	2021.12	YTD
Household	165.7	165.8	-0.1	170.1	-2.6
Mortgage	91.2	90.5	0.8	92.2	-1.0
General	74.5	75.3	-1.2	77.9	-4.4
[Home Equity]	30.0	30.1	-0.3	30.5	-1.6
Corporate	162.9	156.8	4.0	148.6	9.6
SME	133.6	130.9	2.1	124.5	7.3
[SOHO]	87.4	86.1	1.5	83.6	4.5
Large Corp, etc.	29.3	25.9	12.7	24.1	21.2
Total	328.6	322.6	1.9	318.7	3.1

### Loan Composition (tn won, %)



### Bank Deposits & Debentures in Won

tr	ı won, %	2022.9	2022.6	QoQ	2021.12	YTD
De	oosits	341.5	330.9	3.2	328.4	4.0
	Core Deposits	160.1	175.6	-8.8	174.2	-8.1
	Time & Savings	173.3	150.9	14.8	150.1	15.5
	[Time Deposits]	159.4	137.6	15.8	137.9	15.6
	CD, RP, etc.	8.1	4.4	84.1	4.1	97.6
De	pentures	21.0	19.5	7.7	19.4	8.2
Tot	al	362.5	350.4	3.5	347.8	4.2

#### Card Assets

tr	won, %	2022.9	2022.6	QoQ	2021.12	YTD
Cre	dit Card	22.3	21.4	4.2	20.7	7.7
	Credit Sales	14.8	14.0	5.7	13.7	8.0
	[Installments]	6.2	5.9	5.1	5.9	5.1
	Card Loans	6.3	6.3	-	5.8	8.6
	Cash Advance	1.2	1.1	9.1	1.2	-
Inst	tallment Financing, etc.	4.6	4.6	_	4.5	2.2
Tot	al	26.9	26.0	3.5	25.2	6.7

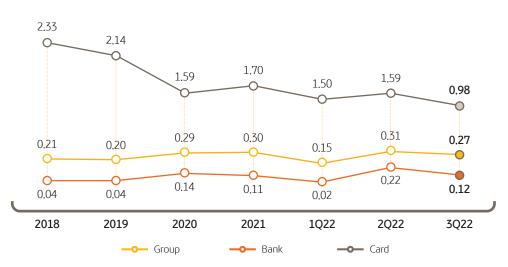
# Asset Quality \_ Group Overview

### Group Asset Quality

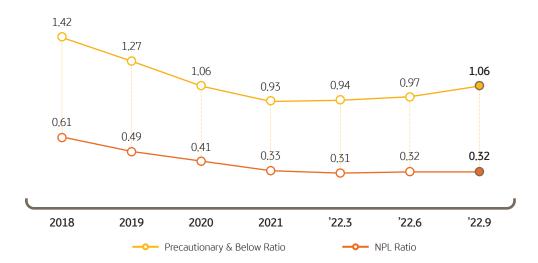
bn v	von, %	2022.9	2022.6	QoQ	2021.12	YTD
Total	Loans for NPL Classification	428,335.6	416,796.0	2.8	400,786.2	6.9
	Precautionary	3,166.1	2,733.7	15.8	2,391.4	32.4
	Substandard	643.9	594.0	8.4	584.4	10.2
	Doubtful	494.7	467.0	5.9	482.6	2.5
	Estimated Loss	225.9	254.8	-11.3	252.0	-10.4
Subst	andard & Below Loans(NPL)(A)	1,364.5	1,315.8	3.7	1,319.0	3.4
NPL R	Ratio	0.32%	0.32%	-	0.33%	-0.01%p
Loan	Loss Reserves(B)	2,998.3	2,925.8	2.5	2,755.2	8.8
NPL C	Coverage Ratio I (B/A)	219.7%	222.4%	-2.7%p	208.9%	10.8%p
Reser	ves for Credit Losses (C)	3,099.0	3,012.9	2.9	2,959.7	4.7
NPL C	Coverage Ratio II [(B+C)/A]	446.9%	451.4%	-4.5%p	433.3%	13.6%р

Note) Based on simple arithmetic sum of each subsidiary (excl. overseas local subsidiaries, overseas equity investments, SPCs for consolidation, etc.).

#### Credit Cost Ratio (%)



#### Precautionary & Below Ratio / NPL Ratio (%)



#### NPL Coverage Ratio I (%)



# Asset Quality \_ Bank & Card

### Bank Asset Quality

O/		2022.0	2022.6		2024 42	\/T0
bn won, %		2022.9	2022.6	QoQ	2021.12	YTD
Total Loans for NPL C	lassification	365,533.5	355,991.9	2.7	343,459.7	6.4
Precautionary		1,226.3	1,138.4	7.7	1,101.6	11.3
Substandard		470.7	420.9	11.8	429.9	9.5
Doubtful		164.9	152.6	8.1	169.9	-2.9
Estimated Loss		75.0	103.4	-27.5	98.7	-24.0
NPL Ratio		0.19%	0.19%	_	0.20%	-0.01%p
NPL Coverage Ratio		252.2%	254.6%	-2.4%p	225.3%	26.9%р

Note) Based on separate financial statements

### Card Asset Quality

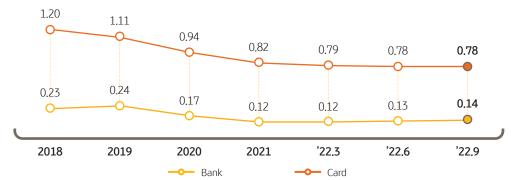
bn v	von, %	2022.9	2022.6	QoQ	2021.12	YTD
Total	Loans for NPL Classification	27,923.5	26,845.5	4.0	25,180.7	10.9
	Precautionary	1,054.8	1,000.3	5.4	921.5	14.5
	Substandard	5.2	4.1	26.8	4.0	30.0
	Doubtful	183.5	176.1	4.2	174.0	5.5
	Estimated Loss	56.9	60.6	-6.1	62.7	-9.3
NPL F	Ratio	0.88%	0.90%	-0.02%p	0.96%	-0.08%p
NPL (	Coverage Ratio	346.5%	364.2%	-17.7%p	348.2%	-1.7%p

Note) Based on separate financial statements

#### Provision for Loan Losses

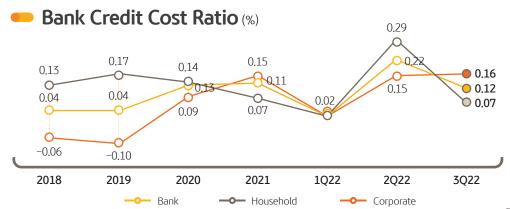
bn v	von, %	3Q22 (Cumulative)	3Q21 (Cumulative)	YoY	3Q22	2Q22	QoQ
Bank		320.6	188.1	70.4	109.1	192.0	-43.2
	Household	160.5	71.1	125.7	29.3	122.0	-76.0
	Corporate	160.1	117.0	36.8	79.8	70.0	14.0
Card		267.0	247.0	8.1	67.8	104.8	-35.3

### Delinquency Ratio (%)



### NPL Ratio (%)





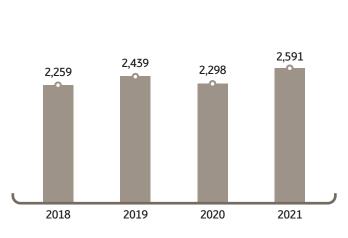
# Financial Highlights of Major Subsidiaries \_ KB Kookmin Bank

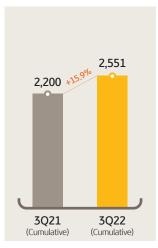
### Profitability Overview 1)

bn won, %	3Q22 (Cumulative)	3Q21 (Cumulative)	YoY	3Q22	2Q22	QoQ
Net Interest Income	6,843.2	5,659.4	20.9	2,403.0	2,300.6	4.5
Net Fee & Commission Income	826.3	889.4	-7.1	277.2	278.3	-0.4
Other Operating Profit	-828.0	-331.6	N.A.	-355.9	-306.1	N.A.
Gross Operating Income	6,841.5	6,217.2	10.0	2,324.3	2,272.8	2.3
G&A Expenses	3,190.8	3,019.5	5.7	1,076.0	1,093.9	-1.6
Provision for Credit Losses	355.5	189.3	87.8	160.7	183.0	-12.2
Net Operating Profit	3,295.2	3,008.4	9.5	1,087.6	995.9	9.2
Net Non-Operating Profit	19.1	-2.7	N.A.	-4.2	19.6	N.A.
Profit for the Period <sup>2)</sup>	2,550.6	2,200.3	15.9	824.2	749.1	10.0

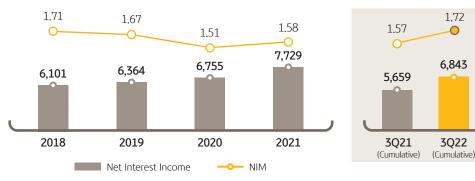
Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests

#### Net Profit (bn won)



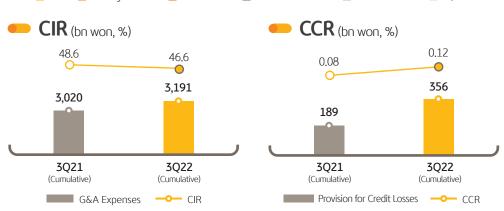


#### Net Interest Income & NIM (bn won. %)



#### Net Fee & Commission Income (bn won)





1.72

6,843

3Q22

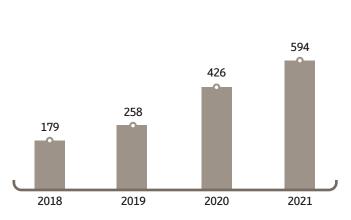
# V Financial Highlights of Major Subsidiaries \_ KB Securities

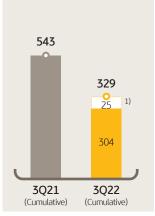
### Profitability Overview<sup>1)</sup>

bn won, %	3Q22 (Cumulative)	3Q21 (Cumulative)	YoY	3Q22	2Q22	QoQ
Net Fee & Commission Income	665.8	810.2	-17.8	155.0	235.7	-34.2
Brokerage	301.6	516.1	-41.6	87.3	100.5	-13.1
Investment Banking	326.7	271.6	20.3	65.0	118.9	-45.3
Financial Products	39.1	47.3	-17.3	13.2	13.5	-2.2
Others	-1.6	-24.8	N.A.	-10.6	2.8	N.A.
Interest Income	399.2	420.1	-5.0	134.4	130.7	2.8
Trading	-101.7	147.0	N.A.	11.5	-74.8	N.A.
G&A Expenses	601.7	644.0	-6.6	186.3	204.9	-9.1
Provision for Credit Losses	18.2	9.7	87.6	3.7	3.3	12.1
Net Operating Profit	343.4	723.6	-52.5	110.9	83.4	33.0
Net Non-Operating Profit	68.1	18.6	266.1	54.0	3.2	1,587.5
Profit for the Period 2)	303.7	543.3	-44.1	121.7	67.7	79.8

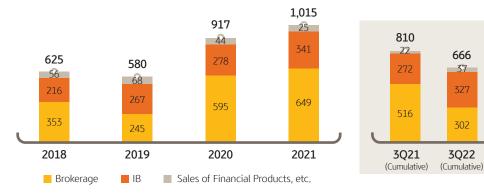
Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests

#### Net Profit (bn won)

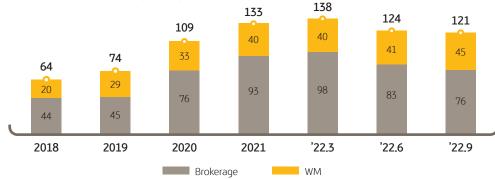




#### Net Fee & Commission Income (bn won)

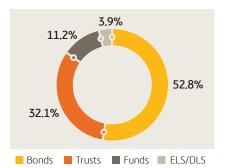






#### Assets under WM

tn won	2022.9	2022.6	2021.12
Bonds	23.5	21.1	20.2
Trusts	14.3	13.5	12.5
Funds	5.0	4.8	5.6
ELS/DLS	1.7	1.8	1.2
Total	44.5	41.2	39.5



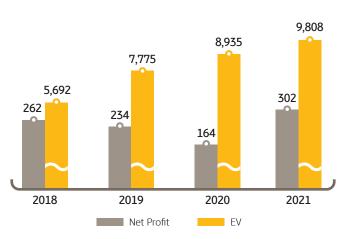
# V. Financial Highlights of Major Subsidiaries \_ KB Insurance

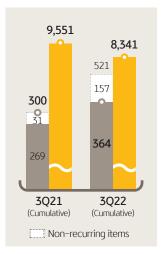
### Profitability Overview 1)

bn won, %	3Q22 (Cumulative)	3Q21 (Cumulative)	YoY	3Q22	2Q22	QoQ
Direct Premium Written	9,176.0	8,636.7	6.2	3,037.9	3,045.7	-0.3
Net Premium Earned	8,121.5	7,660.0	6.0	2,741.1	2,700.6	1.5
Loss Ratio	82.8%	83.7%	-0.9%p	83.6%	82.0%	1.6%p
Expense Ratio	19.4%	20.6%	-1.2%p	19.9%	19.8%	0.1%p
Underwriting Profit	-181.9	-332.8	N.A.	-96.4	-46.8	N.A.
Investment Income	889.3	709.1	25.4	230.0	403.5	-43.0
Profit for the Period <sup>2)</sup>	520.7	269.2	93.4	81.3	296.3	-72.6
RBC Ratio	181.3%	181.8%	-0.5%p	181.3%	197.3%	-16.0%p

Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests

### Net Profit & EV<sup>1)</sup> (bn won)



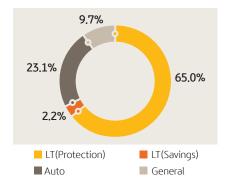


Note 1) EVs are based on identical assumptions sets

- 2) Non-recurring items(after tax)
  - · 3Q21(Cumulative): ERP costs(W21bn), Insurance loss from large-scale fires(W10bn)
  - · 3Q22(Cumulative): Gain from the disposal of office buildings(W157bn)

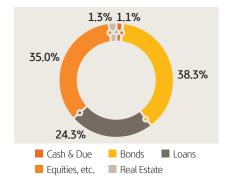
#### Direct Premium Written

3Q22	2Q22	2021
2,041.3	2,020.0	7,688.1
1,974.2	1,945.5	7,232.3
67.1	74.5	455.8
702.4	721.4	2,668.4
294.2	304.3	1,167.3
3,037.9	3,045.7	11,523.8
	2,041.3 1,974.2 67.1 702.4 294.2	2,041.3 2,020.0 1,974.2 1,945.5 67.1 74.5 702.4 721.4 294.2 304.3

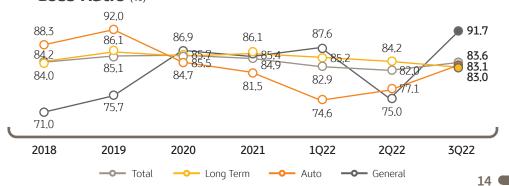


#### Asset Portfolio

bn won	2022.9	2022.6	2021.12
Cash & Due	373.7	496.2	502.3
Securities	24,709.4	24,249.8	23,688.6
Bonds	12,904.4	12,588.1	12,906.7
Equities, etc.	11,805.0	11,661.7	10,781.9
Loans	8,205.9	8,159.8	7,978.3
Real Estate	424.7	429.7	786.9
Total	33,713.7	33,335.5	32,956.1



#### Loss Ratio (%)



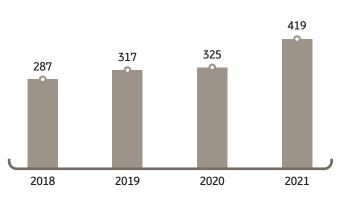
# Financial Highlights of Major Subsidiaries \_ KB Kookmin Card

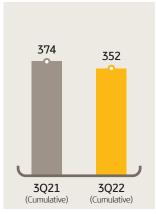
### Profitability Overview<sup>1)</sup>

bn won, %	3Q22 (Cumulative)	3Q21 (Cumulative)	YoY	3Q22	2Q22	QoQ
Operating Revenue	3,488.3	3,229.6	8.0	1,207.6	1,186.4	1.8
Card	2,934.9	2,722.6	7.8	1,013.7	990.3	2.4
Installment and Lease Financing	140.3	119.0	17.9	50.1	46.2	8.4
Others	413.1	388.0	6.5	143.8	149.9	-4.1
Operating Expense	2,253.6	2,023.6	11.4	812.4	759.9	6.9
Interest Expense	348.8	278.6	25.2	133.8	112.6	18.8
Commissions & Other Expenses	1,904.8	1,745.0	9.2	678.6	647.3	4.8
Gross Operating Income	1,234.7	1,206.0	2.4	395.2	426.5	-7.3
G&A Expenses	422.3	408.5	3.4	147.6	138.5	6.6
Provision for Credit Losses	326.9	284.8	14.8	99.6	116.1	-14.2
Net Operating Profit	485.5	512.7	-5.3	148.0	171.9	-13.9
Net Non-Operating Profit	-1.8	-4.7	N.A.	-1.6	0.5	N.A.
Profit for the Period 2)	352.3	374.1	-5.8	106.6	126.8	-15.9

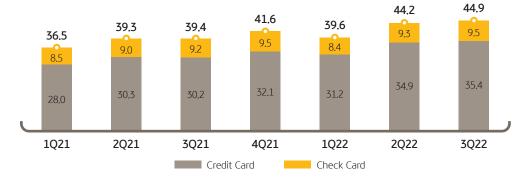
Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests

#### Net Profit (bn won)



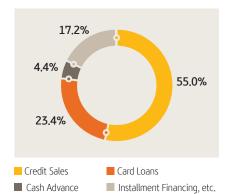


#### Card Transaction Volume (tn won)



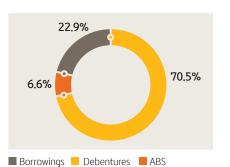
#### Card Assets

2021.12
20,714.8
13,740.3
5,866.8
5,821.4
1,153.1
4,462.3
25,177.1



### Funding

bn won	2022.9	2022.6	2021.12
Borrowings	5,054.6	4,479.0	2,789.6
Debentures	15,602.8	15,140.1	15,052.2
ABS	1,455.7	1,193.6	1,671.9
Total	22,113.1	20,812.7	19,513.7



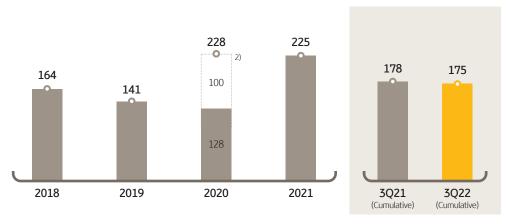
# Financial Highlights of Major Subsidiaries \_ Prudential Life

### Profitability Overview 1)

bn won, %	3Q22 (Cumulative)	3Q21 (Cumulative)	YoY	3Q22	2Q22	QoQ
Net Interest Income	279.5	258.6	8.1	96.6	92.8	4.1
Net Fee & Commission Income	-9.0	-6.3	N.A.	-4.1	-3.5	N.A.
Other Operating Profit	101.2	180.5	-43.9	17.8	53.0	-66.4
Gross Operating Income	371.7	432.8	-14.1	110.3	142.3	-22.5
G&A Expenses	102.8	89.8	14.5	39.2	36.2	8.3
Provision for Credit Losses	-0.3	0.1	N.A.	0.0	0.0	N.A.
Net Operating Profit	269.2	342.9	-21.5	71.1	106.1	-33.0
Net Non-Operating Profit	2.1	1.8	16.7	0.5	1.3	-61.5
Profit for the Period 2)	207.7	255.6	-18.7	50.0	83.7	-40.3
RBC Ratio	250.2%	355.7%	-105.5%p	250.2%	264.0%	-13.8%p

Note 1) Based on financial statements for group reporting 2) Profit attributable to controlling interests

### Net Profit 1) (bn won)

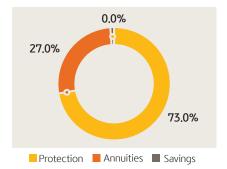


Note 1) Based on financial statements of Prudential Life Insurance, for better comparison purposes, which differs from the financial results for group reporting contained in Profitability Overview

2) Non-recurring items: Disposal gain on private placement bonds(W149bn), bonus payouts(W31bn), etc.

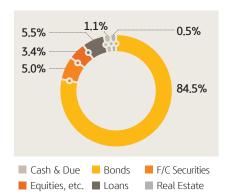
#### New Business APE(Annualized Premium Equivalent)

bn won	3Q22	2Q22	2021
Protection	48.3	34.6	109.4
Annuities	17.9	40.6	158.4
Savings	0.0	0.0	0.0
Total	66.2	75.2	267.8

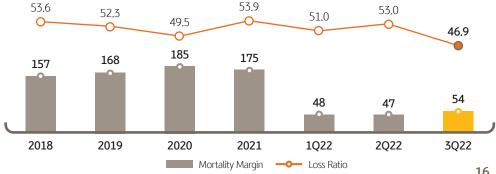


#### **Invested Assets**

2022.9	2022.6	2021.12	
191.4	230.3	423.5	
16,151.5	16,067.8	16,716.1	
14,684.3	14,570.8	15,139.5	
873.0	1,017.4	1,111.2	
594.2	479.6	465.4	
957.6	933.7	902.0	
87.6	88.1	89.1	
17,388.1	17,319.9	18,130.7	
	191.4 16,151.5 14,684.3 873.0 594.2 957.6 87.6	191.4 230.3 16,151.5 16,067.8 14,684.3 14,570.8 873.0 1,017.4 594.2 479.6 957.6 933.7 87.6 88.1	



### Mortality Margin & Loss Ratio (bn won, %)



# Appendix \_ Overview of Group Subsidiaries<sup>1)</sup> (3Q22 Cumulative)

bn won	Ownership	Total Assets	Shareholder's Equity	Profit for the Period	ROA	ROE
KB Kookmin Bank	100.0%	537,997.1	33,336.9	2,550.6	0.67%	10.45%
KB Securities	100.0%	58,461.7	6,053.9	303.7	0.69%	7.09%
KB Insurance	100.0%	43,180.6	3,229.4	520.7	1.66%	18.91%
KB Kookmin Card	100.0%	30,144.6	4,711.1	352.3	1.68%	10.39%
Prudential Life Insurance	100.0%	25,081.8	1,381.9	207.7	1.09%	15.66%
KB Asset Management	100.0%	388.5	257.8	49.9	18.57%	28.01%
KB Capital	100.0%	15,581.8	2,096.9	202.0	1.81%	13.65%
KB Life Insurance	100.0%	10,180.4	119.0	-51.9	N.A	N,A
KB Real Estate Trust	100.0%	519.5	392.6	55.8	14.97%	19.98%
KB Savings Bank	100.0%	2,940.8	283.5	21.5	1.01%	10.52%
KB Investment	100.0%	1,299.5	264.7	-0.8	N.A	N,A
KB Data Systems	100.0%	53.1	19.6	0.8	2.19%	5.63%
KB Credit Information	100.0%	29.6	16.2	-0.2	N.A	N.A

# **Appendix** \_ Condensed Income Statement by Subsidiaries<sup>1)</sup>

bn won		3Q22(Cumulative)								
	Group	KB Kookmin Bank	KB Securities	KB Insurance	KB Kookmin Card	Prudential Life Insurance	KB Asset Management	KB Capital	KB Life Insurance	Others 2)
Net Interest Income	8,339.2	6,843.2	399.2	-89.2	1,090.2	-283.8	0.8	331.3	-32,2	79.7
Net Fee & Commission Income	2,603.7	826.3	665.8	-139.8	413.0	-9.0	128.5	608.0	-15.5	126.4
Other Operating Profit	113.3	-828.0	-101.7	1,299.6	-268.5	664.5	-6.8	-502.6	55.2	-198.4
Gross Operating Income	11,056.2	6,841.5	963.3	1,070.6	1,234.7	371.7	122.5	436.7	7.5	7.7
G&A Expenses	5,180.1	3,190.8	601.7	589.3	422.3	102.8	54.9	102.6	52.6	63.1
Provision for Credit Losses	775.2	355.5	18.2	-12.5	326.9	-0.3	0.0	58.8	0.0	28.6
Net Operating Profit	5,100.9	3,295.2	343.4	493.8	485.5	269.2	67.6	275.3	-45.1	-84.0
Net Non-Operating Profit	312.5	19.1	68.1	209.1	-1.8	2.1	-0.2	0.6	0.0	15.5
Profit for the Period	4,035.7	2,521.2	304.5	521.3	355.9	207.7	49.9	205.3	-51.9	-78.2
Profit attributable to controlling interests	4,027.9	2,550.6	303.7	520.7	352.3	207.7	49.9	202.0	-51.9	-107.1

bn won		3Q21(Cumulative)								
	Group	KB Kookmin Bank	KB Securities	KB Insurance	KB Kookmin Card	Prudential Life Insurance	KB Asset Management	KB Capital	KB Life Insurance	Others <sup>2)</sup>
Net Interest Income	7,008.9	5,659.4	420.1	-106.3	1,032.6	-262.4	0.8	273.1	-27.2	18.8
Net Fee & Commission Income	2,743.9	889.4	810.2	-128.3	398.1	-6.3	126.3	530.2	-13.2	137.5
Other Operating Profit	1,109.3	-331.6	147.0	1,215.1	-224.7	701.5	7.4	-405.8	83.2	-82.8
Gross Operating Income	10,862.1	6,217.2	1,377.3	980.5	1,206.0	432.8	134.5	397.5	42.8	73.5
G&A Expenses	5,057.5	3,019.5	644.0	621.5	408.5	89.8	51.7	96.0	53.7	72.8
Provision for Credit Losses	596.5	189.3	9.7	0.0	284.8	0.1	0.0	75.0	-2.8	40.4
Net Operating Profit	5,208.1	3,008.4	723.6	359.0	512.7	342.9	82.8	226.5	-8.1	-39.7
Net Non-Operating Profit	28.3	-2.7	18.6	6.5	-4.7	1.8	-0.3	1.7	0.5	6.9
Profit for the Period	3,798.3	2,199.6	543.2	269.4	375.4	255.6	60.8	172.5	-18.1	-60.1
Profit attributable to controlling interests	3,772.4	2,200.3	543.3	269.2	374.1	255.6	60.8	170.7	-18.1	-83.5

Note 1) Certain interest expense portion out of the provisioning for insurance policy reserves which used to be accounted under Other Operating Profit, has been reclassified as interest expenses under Net Interest Income for more practically–meaningful presentation of financial information

 $<sup>2) \ \ \</sup>text{Includes financial results of the holding company, the other subsidiaries and adjustment for consolidation}$ 

**★** KB Financial Group